

Alma
Impact



Online via Zoom



October 2026 - January 2027

Registration deadline: 1. October 2026



Friday p.m. and/or **Saturday** a.m.

All dates and times refer to Swiss local time
(CET/CEST)



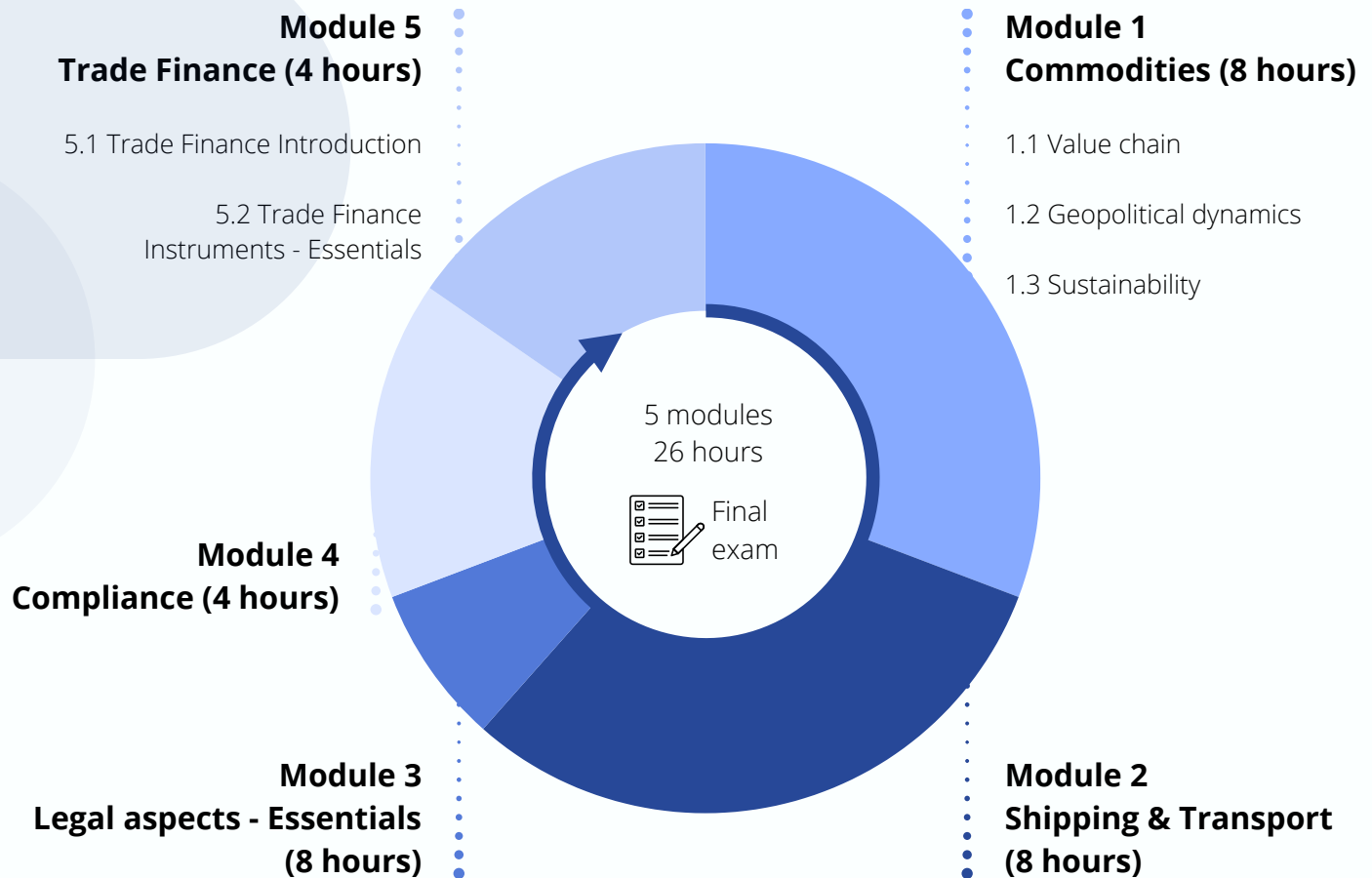
Standard: CHF 1'920

LCTA members: CHF 1'730

(CH VAT exempt)

COMMODITY TRADING ESSENTIALS

THE TRAINING



THE LECTURERS

The course involves **highly qualified professionals**, who will contribute with direct experience from the industry.

Module 1: **Matthew Bryza**, previously US Ambassador to Azerbaijan and Director of the International Center of Defense and Security in Tallin; currently Managing Director at Straife, Istanbul and member of different Boards.

Deia Markova, executive with over 20 years of experience in Innovation, Sustainable Finance, Trade & Commodity Leadership; Finance, ESG and Strategy department at BGN Group, Geneva.

Module 2: **Jon Walden**, Principal Consultant and accredited trainer in Customs and Trade Facilitation with over 35 years' experience in international trade.

Module 3: **Sarah Hunt**, international trade and shipping lawyer; Partner at HFW, Geneva.

Module 4: **Daniel Martin**, recognised expert lawyer in international financial and trade sanctions; Partner at HFW, London.

Module 5: **Anne-Lyse Moix**, Head Documentary Credit at BCV - Banque Cantonale Vaudoise.

Matteo Somaini, General Manager Finance at DITH and President of the Lugano Commodity Trading Association (LCTA). **Fabiano Manfredi**, Head of Credit Risk Trade Finance, Banks and Countries; First Vice President at BCV - Banque Cantonale Vaudoise.

THE CALENDAR

	Module	h	Dates	Mode
1.1	Kick-off Commodities: value chain Targeted interventions with professionals from various industries.	2	Saturday 24 Oct 2026 10:00 - 11:30 & <i>Networking apero</i>	Hybrid*
1.2	Commodities: geopolitical dynamics - Determinant events in the past - Current situation	4	Friday 30 Oct 2026 13:30 - 17:00	Online via Zoom
1.3	Commodities: sustainability - Principles of sustainability in the commodity trading business - Critical issues	2	Friday 13 Nov 2026 15:30 - 17:00	Online via Zoom
2.	Shipping & Transport - The global trade environment - Trade facilitation - Incoterms 2020 - Supply Chain Security - Cargo (transit) insurance	8	Friday 20 Nov 2026 13:30 - 17:00 Saturday 21 Nov 2026 09:00 - 12:30	Online via Zoom
3	Legal aspects - Essentials - Contracts - English Sale of Goods Act (SGA) - Incoterms	2	Friday 27 Nov 2026 15:30 - 17:00	Online via Zoom
4.	Compliance - Main compliance issues in commodity trading - Rules and actuality	4	Friday 8 Jan 2027 13:30 - 17:00	Online via Zoom
5.	Trade Finance The role of banks in international commodity trading - Main forms of commodity trade finance - Internal organization of a Commodity Trade Finance division (roles and responsibilities)	2	Friday 15 Jan 2027 13:30 - 15:00	Online via Zoom
5.1	Trade finance Instruments Essentials - Instruments - SWIFT and Interbank communication - Payment Methods	2	Friday 15 Jan 2027 15:30 - 17:00	Online via Zoom
	Final Exam	1	Saturday 27 February 2027	Remotly

* Hybrid mode: the module is delivered in person in Lugano, with the option to join remotely. Participants may attend either on site or online.

WHO WILL BENEFIT

- **New joiners in commodity trading companies** who are looking for a structured and comprehensive introduction to the industry and its main processes.
- **Students and recent graduates** interested in starting a career in commodity trading and wishing to build a solid foundation of knowledge.
- **Professionals working in non-trading functions** within commodity companies who want a better understanding of the trading business and how different functions interact.
- **Employees and managers of service providers to the commodity sector** (banks, auditors, law firms, logistics providers, insurers, risk management firms, etc.) who wish to better understand their clients' industry and operating environment.
- **Business owners, executives and managers of SMEs** involved in international trade who want to gain a basic understanding of commodity trading practices and market dynamics.

OBJECTIVES

At the end of the training, participants will be able to:

- Describe the **fundamentals of commodity trading** and the main **geopolitical factors** influencing commodity markets.
- Explain the **role of raw materials and commodities** within the business value chain.
- Identify the **key steps, challenges and risks** associated with commodity sourcing, logistics and transportation.
- Describe the **role of banks** in commodity trading and identify the **main trade finance instruments** used in the industry.
- Recognize the importance of **compliance requirements** and **standard contractual frameworks** in commodity trading.
- Explain the relevance of **sustainability** in commodity trading and identify key related challenges and considerations.

OTHER COURSES

Certified Commodity Trading Specialist (CCTS)

This training program, accredited by **SAQ (Swiss Association for Quality)** in accordance with ISO standard 17024, aims to train professionals who are active in the field of commodity trading or in related services, as well as individuals who aspire to pursue a professional career in this sector.

The *Commodity Trading Essentials* course consists of a selection of modules from the CCTS and covers the various topics in a more basic format. For those who are interested, it is possible to obtain the CCTS certification in two stages: first by completing the Essentials course and then, for example the following year, the remaining CCTS modules.

For more information, please visit the following [link](#).

CONTACT

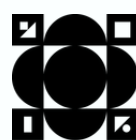
Information



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Registration

Please fill out the [registration form](#).



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What's your **Impact?**